Al In Dental: How Can It Work For You?

EXCALIBURPRESS



WHO IS SHE?

- Journalist for around 30 years
- Corporate writer over 20 years
- Former business editor
- Publicist for 20 years
- Book publisher for 8 years (also dabbled in newspapers & magazines)
- Entrepreneur all my adult life
- Trainer last 8 years and more...

AI EVANGELIST | SPEAKER | HOST MARKETING TRAINER MARKETING STRATEGIST

#ExcaliburPress

EXCALIBURPRESS

Unleash The Power Of Your Words

Excalibur Press is a marketing and business consultancy specialising in media, communications, PR, mentoring, ideation and thought leadership strategy and delivery.

From working with start-up entrepreneurs to established companies and 6-figure turnover firms the team at Excalibur Press can nurture you and/or your business through all stages of your enterprise or entrepreneurial journey.

Whether you need a fractional marketing manager, temporary team cover or a permanent solution, at Excalibur Press we're here to relieve the stress and pressure of managing your online and offline reputation.

From general content, digital transformation including website development, social media, video and news to full marketing and communications strategies and business consultancy it's time to take your business back to a consistent, brand aligned approach.

Managing multiple third party agencies (and their various egos) can be exhausting, confusing and, quite frankly, frustrating. With Excalibur Press, that headache's gone - we bring you one robust, joined up strategic approach aligned with your business' objectives and current needs, resources, finances and capacity.

One voice, one strategy and no conflicting advice. No more paying for the same thing twice!

With our internal team supported by our circle of trusted partners you can be sure you're always getting a service we can proudly stand over.



Let Us Transform Your Business →

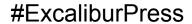
EXCALIBURPRESS excaliburpress.co.uk

The Al-Driven Dental Practice

Al is redefining what it means to run a modern surgery

- Al isn't a product it's an operational mindset shift
- Moves from reactive admin to predictive insight
- Enables faster, more consistent decision-making
- Connects systems: clinical, admin, marketing, and finance
- Turns data you already have into daily operational advantage
- The future-ready practice uses AI to enhance, not replace, human expertise

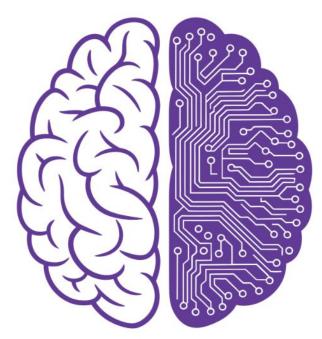




Understanding How GenAl Works

Making the invisible visible

- Large Language Models (LLMs) learn patterns, not facts
- They predict the next most likely word or image based on training data
- Data quality, size and diversity determine reliability
- Generative models are great at summarising, drafting, and ideating
- They don't "know" they simulate human reasoning patterns
- Understanding this helps you set realistic expectations







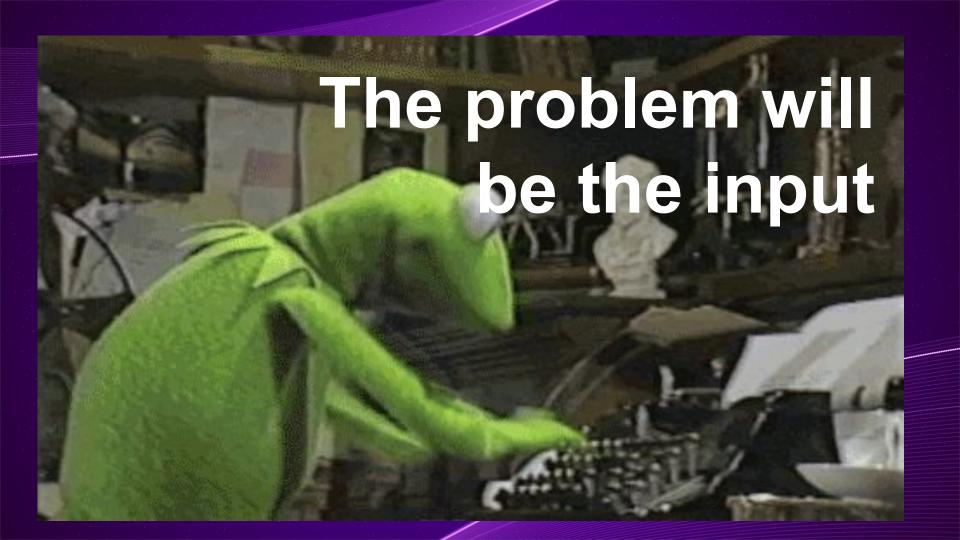
Generative Al

Enables users to quickly generate new content based on a variety of inputs.

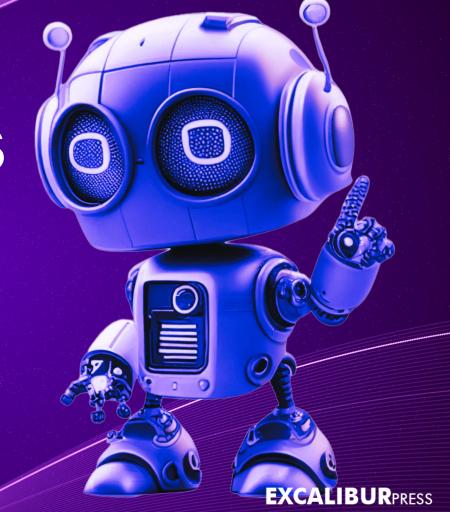
Inputs and outputs to these models can include text, images, sounds, animation, 3D models, or other types of data.

Charlie's not a bad spud!





So...who is Charlie really?





The intern you really want!





A half decent research tool!







Someone to brainstorm with



Agreat training resource!





The cup of coffee you didn't get...





The jump start you needed...





But it simply can't be you!



Al In Your Business Operations

From Tools to Transformation

Moving from "using Al" to "operating intelligently"

- Al strategy should align with your practice's goals, not trends
- Think of AI as an assistant, not an add-on
- Integration > experimentation, one well-used tool beats ten forgotten apps
- Leadership mindset: innovation must be modelled from the top
- Sustainable change comes from process redesign, not tool adoption





Automating the Everyday

Reclaiming time through Al-powered operations

- All assistants can handle 60–80% of routine admin
- Automate appointment reminders, follow-ups, and consent form prep
- Draft HR docs, SOPs, and patient communication templates in minutes
- Automatically summarise meetings, emails, or patient feedback
- All chatbots can triage enquiries and direct patients appropriately
- Staff can spend time on high-value human interactions instead





First Step - GenAl & Learning To Prompt

PROMPT ENGINEERING

Prompt Engineering is the process of writing clear, specific, and strategic instructions to get high-quality outputs from generative AI systems.

- Think of it as giving your AI the right recipe
- Setting the dials on a smart machine
- Directing an actor with a script and tone

Principle	What It Means
Clarity	Be specific about what you want – vagueness = weak output
Context	Give the Al background or purpose if needed
Structure	Use formatting (lists, bullets, headings) to guide responses
Brevity	Keep it short and focused (but not too short!)
Tone Control	Tell it the tone/voice/format you want
Iteration	Don't settle for the first try – refine your prompts





Prompt Framework

WHO: Persona Specification

HOW: Presenting The Information

OBJECTIVE: Purpose & Goals

STYLE: Tone & Writing Style

SPECIAL CONSIDERATIONS

EXPECTATIONS: Anticipated Outcomes

BACKGROUND: Contextual Foundation

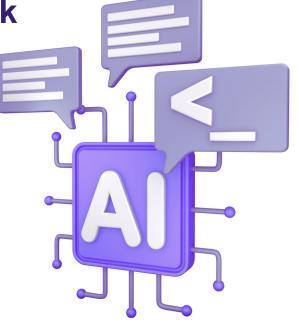
Get Access To Our Prompt Framework

bit.ly/AIPromptRequest



Scan QR code to fill in request form





Don't Forget To Ask Questions!

Always ask your AI for further context or information:

- Can you add anything else to the above answer?
- Can you confirm that you have used all the source material to create this answer?
- Can you tell me if you made up any examples or are they based on real life examples?
- Do you think anything is missing from this answer?
- Can you explain your answer further?
- What questions would you like to ask me to improve your answer to the last prompt?

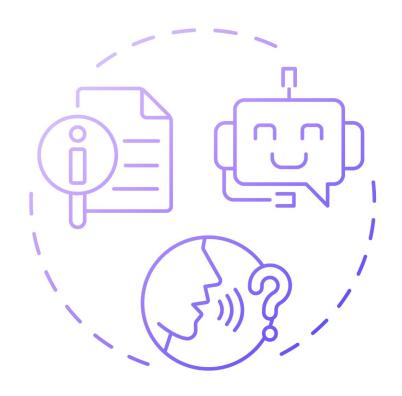


Should You Speak to Al Like a Human?

Yes, but with intention.

While it's true that writing in a conversational tone can make prompting more natural (especially for beginners), it's also true that every word - including pleasantries like "please" or "thank you" - uses up tokens.

So the key is finding the right balance between clarity, friendliness, and efficiency.



Tools To Supercharge Your GenAl Journey

ChatGPT & DALL-E

A conversational AI tool that generates human-like text based on the input it receives.

Helps entrepreneurs with customer service, content creation, and ideation.

chat.openai.com





An Al tool that generates images from textual descriptions.

Facilitates the creation of custom images for marketing and product design.

openai.com/index/dall-e-3



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Other Large Language Models









Midjourney

Gemini

An Al platform for generating high-quality, imaginative images based on text prompts.

Helps in creating unique and visually appealing images for marketing and branding.

midjourney.com



Al platform by Google for natural language processing tasks. Assists with advanced conversational capabilities and language understanding.

ai.google.com/research/NaturalLanguage/Gemi

<u>ni</u>



I want you to check my inbox and I want you to tell me how many emails alexandra@excaliburpress.co.uk either sent to me or replied to me in during August



I checked your inbox for emails where Alexandra Feher was either the sender or a recipient in August and found a total of 17 emails.

Sources (11)

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Otter.ai

An Al-powered transcription service that converts spoken language into written text.

Helps entrepreneurs with meeting notes, interviews, and transcription of audio content.

otter.ai



Minutes From Staff Meeting 1 Tina Calder Aug 27 at 8:20 am 12 min Copy Summary Summary Transcript



Al-powered logo and branding design tool.

Simplifies the process of creating a professional brand identity.

looka.com



Excalibur Press GPTs



Creating Your Customer Personas by Excalibur Press

Welcome to our Creating Your Customer Personas GPT by Excalibur Press. To... By Excalibur Press \bigcirc 7



Event News Article Writer by Excalibur Press

Turn your event information into a news article! It's important to include as m... By Excalibur Press \bigcirc 30+



Event News Article Writer by Excalibur Press

Turn your event information into a news article! It's important to include as much info as possible about your event. Simply copy and paste everything you have, upload any posters, graphics, PDFs, or docs that might help. The more info you provide, the better the final article will be.

GPTs Discover and create custom versions of ChatGPT that combine instructions, extra knowledge, and any combination of skills.







(%) Overall Product Life Cycle

Al presentation maker for creating professional slides.

Simplifies the creation of visually appealing presentations.

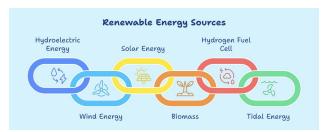
<u>app.prezo.ai</u>

Free site that allows you to generate charts, diagrams, flowcharts, infographics, and video snippets.

Product Strategy & Roadmaps , 4

PRD Generation Pr

www.napkin.ai





Technical

product manager

How to measure the success of thought leadership content?

Track Content Engagement
Monitor website traffic,
time on page, downloads,
and social shares.

Monitor Brand Awareness
Track brand mentions,
social media followers, and
online reviews.

Financial Knowledge and Skills Acquisition

Financial Literacy Programs

Budgeting and Saving

Credit Management

Investment Strategies

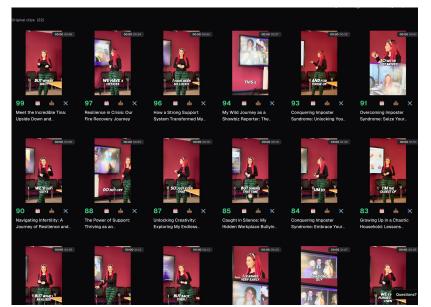
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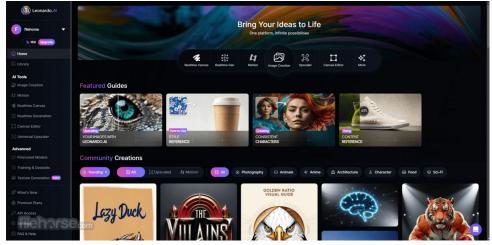




OpusClip is a gen Al video repurposing tool that turns your long videos into viral short videos.

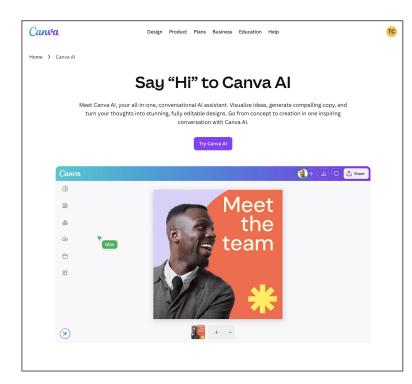
Leonardo. Ai is a generative AI platform that allows users to create high-quality images, illustrations, videos, and 3D textures from text prompts.

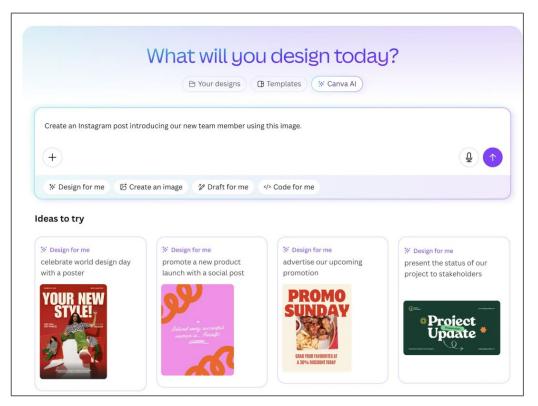




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Fast forward creating marketing assets by getting the back broke of the initial design



MY FAVOURITES







ChatGPT





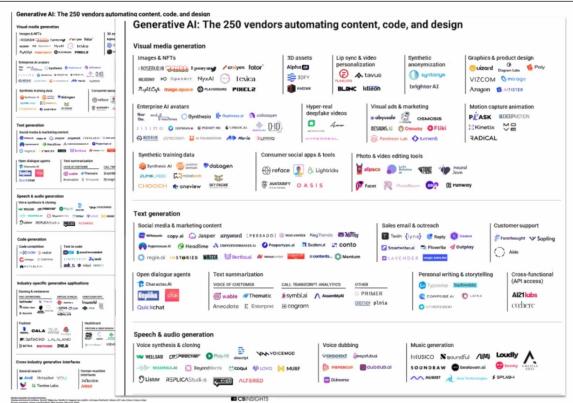
perplexity

Otter.ai





BUT THE LANDSCAPE IS ENORMOUS!







NESS LABS

The Artificial Creativity Landscape











Linguistic Creativity

All-Purpose Text Generation



















































Marketing & Sales Copy





















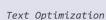


























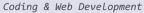






























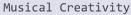












Sound & Music Generation





Voice Synthesis

Image Generation





























































































Design



























Other

Knowledge Management & Search



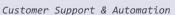
























Characters

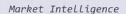










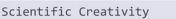


































Visual & Artistic Creativity





























The Best Al Tools and Software to Try in 2024

- 1. ContentShake AI
 Simplifies content creation by combining generative AI with real-world SEO data from Samrush.
- 2. Jasper
 Offers over 50 templates to streamline your content creation process.
- 3. The Al Social Content Generator
 Helps you create engaging social media posts, captions, and hashtags within minutes.

4. Semrush's Free Paraphrasing Tool Analyzes your original text and paraphrases it completely.

- 5. Semrush's Online Proofreading Tool
- 6. ContentShake Al Writing Wizard Supercharges your editing process with the help of a Chrome extension.
- 7. Grammarly
 Assists beyond basic spelling and grammar checks.
- Wordure
 Helps you improve your writing on the go. it uses natural language processing to understand the context and semantics of the text.

- S. Ecommerce Booster
 Designed to help optimize your Shopify stone and boost sales.
- 10. Ads Launch Assistant 10. Add Launch Assessment
 Simplifies the process of launching Google Ads campaigns.
- 11. AdCreative.ai 11. Add Creative....

 Streamlines the creation of high-converting ad content.

- 12. Asana
- 13. Any.do Manages tasks and projects for you.

14. ChatGPT

- Offers tasks related to writing, data analysis, code generation, brainstorming, and more.
- 15. Llama 3 by Meta
 Understands and responds to complex instructions.
- 16. Claude 3
- 16. Claude 3
 Designed for professional use, it's great for tasks like information analysis and content creation. 17. Gemini
- 17. Gemmi Integrates directly with G-Suite. This integration with Google products like Plust devices makes the Al accessible.

- 18. Perprexity

 An Al-powered search engine and research assistant. 19. Papertalk
- 19. Papercuix
 Helps people understand research papers.
 It turns complicated scientific papers into easy-to-understand summaries.
- 20. Fillout

 An online tool that helps you create forms.

21. Midiourney An Al image generation tool that allows you to create stunning visuals based on text descriptions. 22. DALL-E 3 (with ChatGPT Plus)

Al Video Generators and Editors

- 23. Descript
 A video editing tool that enables edits through
- 24. Wondershare Filmora
 Filmora's text-based editing converts :
 words in your video's audio to text.
- Z5. Sora

 A new Al tool from OpenAl that can create short videos based on what you tell it.

- 26 Murf A text-to-speech platform that creates realistic voiceovers for videos, codcasts, and presentations. 27. Suno A tool that he
 - A tool that helps you create music.

Al Design Tools

- 28. Canva Canva goes beyond a typical design platform by incorporating Al to simplify and inspire your
- 29. Adobe Firefly 29. Adobe FireTry

 Not a standalone design tool. Rather, it powers features in Adobe Creative Cloud apps.

- Allows you to squeeze the most value out of your poccast by helping you generate transcripts, show notes, and even social posts.
- 31. Podpage Is specifically designed for podcasters to create a dedicated website for their podcast.

32. Notion AI
Simplifies your note-taking experience by integrating AI for streamlined information gathering and organization. 33. Taskade

Uses Al to create outlines, organize tasks, and connect ideas using mind maps.

Transcribes meetings across video-conferencing apps, dialers, and audio files.

36. Regie.ai
Uses generative Al to streamline content creation and management for go-to-market teams.

34. Otter

Al Tools for Sales

37. Avoma Helps sales teams streamline virtual meeting collaboration.

- 53. Plus AI
- An add-on for Google Slides and Docs that helps you create and edit content.
- 55. Reclaim

- 39. Zendesk AI

 Oses beyond a traditional ticketing system by offening Al-powered functionalities to streamline customer support.
- 40. Helpdesk
 Helps businesses handle customer inquiries and issues.

41. Attract.ai
Assists with resume screening, candidate sourcing, and virtual interviewing.

Al Coding Tools 42. Github Copilot

- Provides intelligent suggestions to make developers more productive 43. Codeium Oives code completion suggestions tailored to your specific context as you type.
- 44. Gradescope by Turnitin
- 44. Gradescope by Iur.

 Lets teachers upload assignments, whether handwritten essays or computer code, and set up clear grading scales for consistent feedback. 45 Knewton Personalizes learning by figuring out what a student already knows and what they need to learn.

- 46. Canva's Al Character Generator
- 47. Veed
 Helps you design your own animated characters for videos.

- 48. Mailbutler

 Manages your inbox more efficiently.
- 49. SaneBox Helps you tame your inbox by automatically sorting emails.

- B 50. Brevo
 An all-in-one platform that helps businesses manage outdomer relationships.
- 51. Campaigner

 Designed for businesses
 to manage their email marketing.

- 52. Decktopus
 Automatically generates presentation slides.
- 54. Beautiful.ai

 Helps you create professional-looking slides.
 It offers hundreds of pre-designed templates
 to get you started.

- An app that helps you manage your schedule and workload. It connects to your calendar and to-do lists to see everything you have going on.
- 56. Motion

 Manages your tasks and schedule. It creates a daily plan for you, fitting in your to-dos around meetings
- 57. Clockwise
 Looks at your existing calendar and to-do list.
 It then suggests the best times to schedule tasks and meetings.

Best Al Tools













Design Tools





Video Editing & Creation Tools























38.Lavender.ai

Helps users write better and more personalized sales emails to improve response rates. semnush.com * SEMBUSH





The Best 80 Al tools

for 2025

































Made by Al Fire. Find the high-quality version at AlFire.co

100+ BEST AI TOOLS

TO COMPLETE HOURS OF WORK IN JUST MINUTES FOR 2025



40 AI tools for teachers















Tools



Jambot





Adobe GenAl

Microsoft Designer

Curipod



Copilot







FigJam Formative





Diffit

ChatGPT

Gemini

WeWillWrite

School

Education MirrorTalk EduAide.ai CoPilot

History

Claude

KhanMigo

Magic Studio

















TeachAid

Perplexity Conker

Parlay Genie

Grouper

Ouizizz

Twee NotebookLM

















Hey Pi







SchoolAl Grammarly

Antimatter Sorcerer

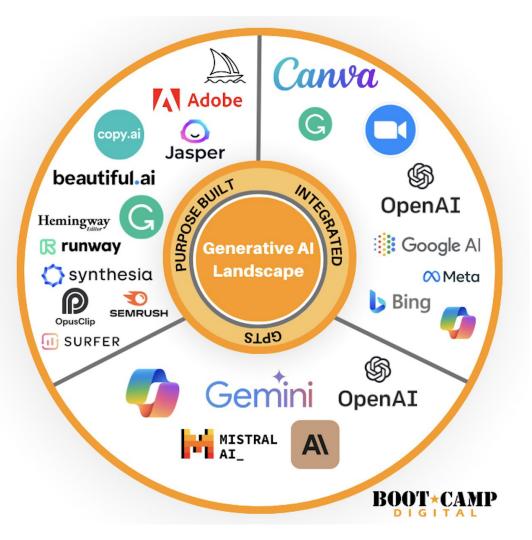
Q-chat

Companion

Snorkl AutoDraw Ideogram



For the full list of tools and descriptions visit DitchThatTextbook.com/ai-tools



24 Mindblowing Al **Marketing Tools**



Create beautifu images and GIFs



Magical social media











Captions App Script assistant auto-captions



WriteSonic





Create a PRO website in









Adobe Speech PRO level sound

ChatGPT

No description required. Use it



Movio Al Customisable Al





Firefly Advanced & FREE text to













Al In Practice

Using data to run a healthier business

- Analyse patterns in cancellations, payments or treatment uptake
- Predicts busy/quiet periods and supports resource planning
- Automatically generates reports for financial or compliance audits
- Identifies growth opportunities hidden in your patient data
- Turns raw spreadsheets into dashboards that tell you what to do next
- Enables evidence-based business decisions





From Chairside to Cloudside

The rise of connected, intelligent clinical ecosystems

- Integrates imaging, charting & records into unified workflows
- Chairside scanning connects directly with lab and PMS software
- Cloud-based AI tools continuously learn from collective data
- Real-time clinical support through predictive and generative AI
- In future: multimodal systems combining text, image, and voice data
- Ensures consistent care quality across multiple sites or practitioners

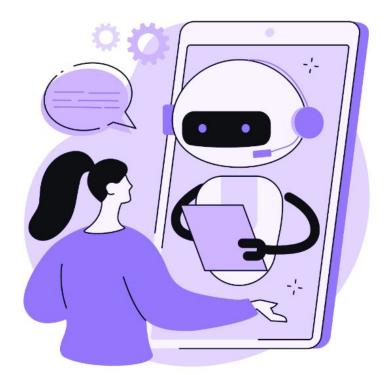


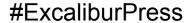


Smarter Communication, Stronger Connection

Al can help you talk to patients, not at them

- Generate personalised messages based on patient history
- Translate clinical detail into patient-friendly language instantly
- Maintain consistent tone and empathy across all touchpoints
- Automate review requests and feedback follow-ups
- Use AI chatbots to support anxious or curious patients out of hours
- Reinforce trust with transparent, ethical AI communication





Smarter Diagnostics, Safer Decisions

Al can support, not replace clinical judgement

- Al tools already interpret radiographs and CBCT scans with high accuracy
- Early-stage oral cancer and caries detection supported by vision Al
- Predictive models identify at-risk patients based on historical data
- Al triage systems can assist with case prioritisation and referral quality
- Reduces diagnostic variance between clinicians
- Strengthens decision-making through augmented intelligence

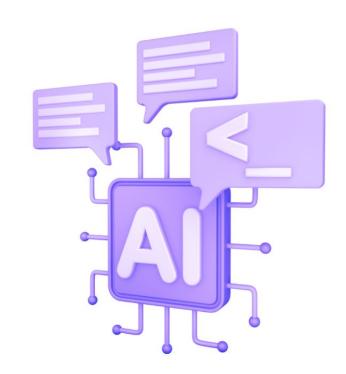




Smarter Teams, Smarter Practices

Using AI to share knowledge and upskill the whole practice

- Automatically generates SOPs, onboarding guides, and training modules
- Summarises meeting notes and creates task lists for follow-up
- Central knowledge hub for team FAQs, protocols, and guidance
- Helps new staff get up to speed quickly and confidently
- Encourages a culture of shared learning and innovation
- Reduces reliance on one "key person" for information recall





Keeping Care Human in an Al World

Technology should enhance empathy, not erode it

- Al can't empathise but it can support empathetic communication
- Automated tools reduce admin burden, freeing time for human care
- Ensures consistency in tone, language, and inclusivity
- Al-driven translation and accessibility tools break communication barriers
- Must remain transparent: patients deserve to know when Al is used
- Ethics first: accuracy, consent, and data protection are non-negotiable





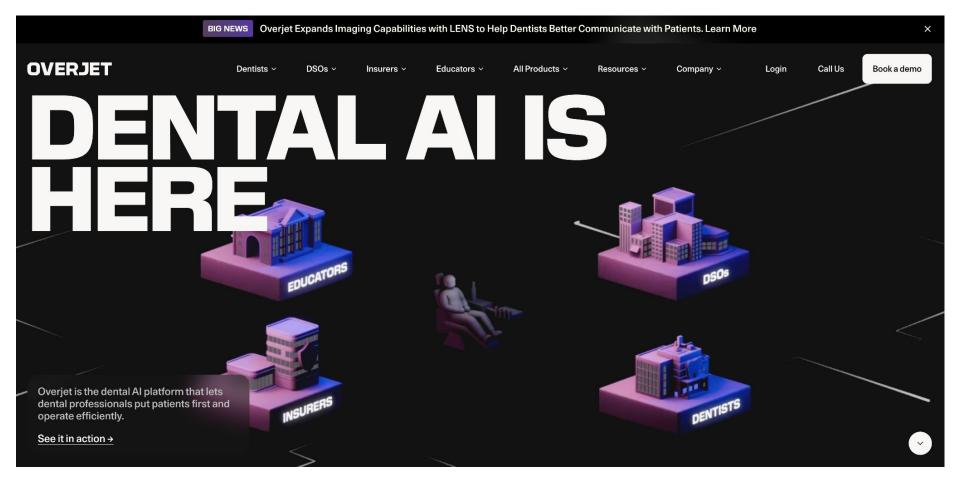
Neuro-Inclusive and Ethical Practice Design

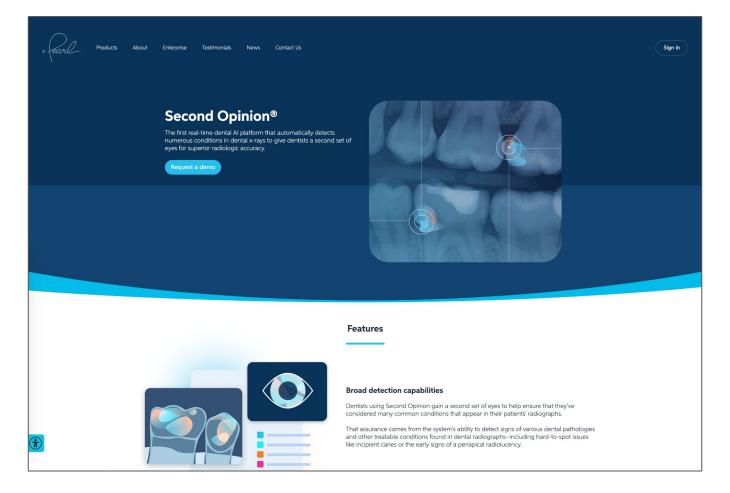
Using AI to support diverse teams and patients

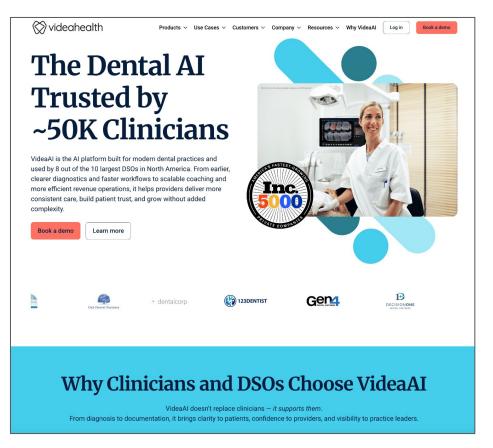
- Al tools can simplify complex information for neurodiverse patients
- Text-to-speech and visual summaries improve accessibility
- Adaptive scheduling or communication preferences reduce overwhelm
- Al can analyse feedback to flag sensory or communication barriers
- Supports neurodiverse staff with workflow planning and time-blocking
- Encourages inclusive, data-informed decision-making

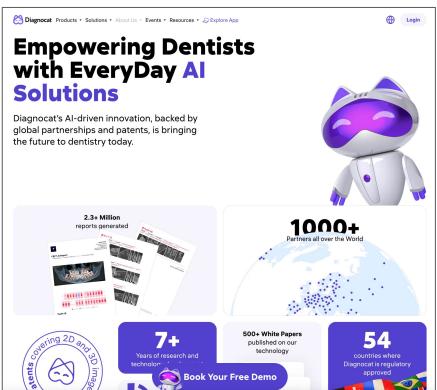


Al In Practice Tools









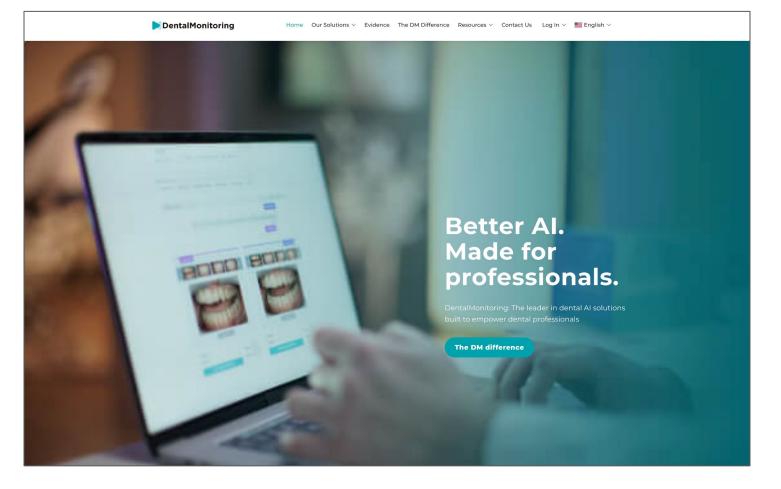
diagnocat.com



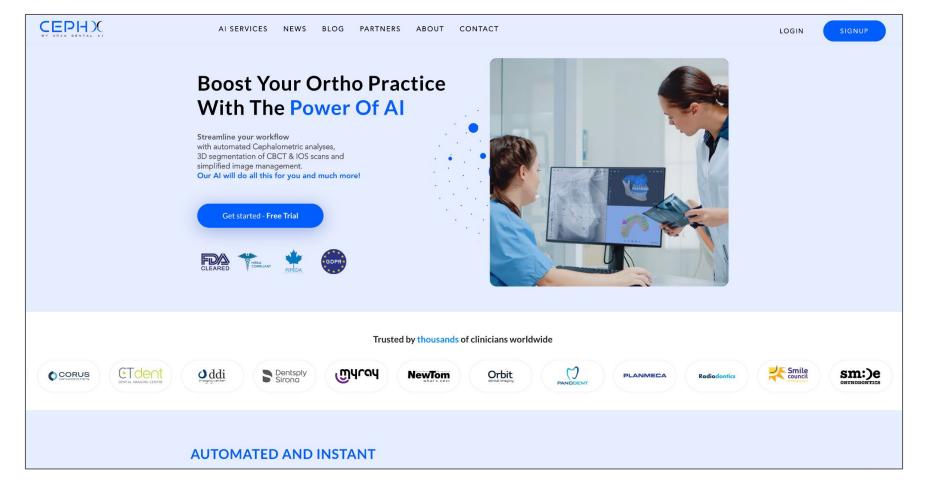




prevudental.com





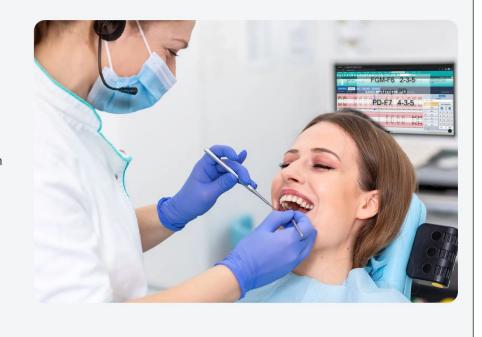


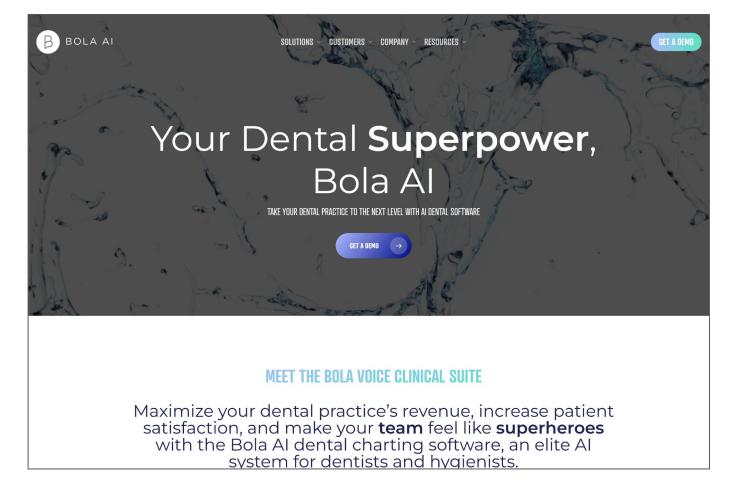
Denti (A) Products V Company V Referral program Go to app Book a demo

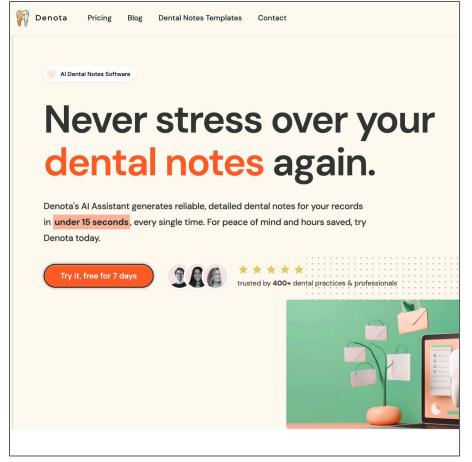
Give your hygienists a hand

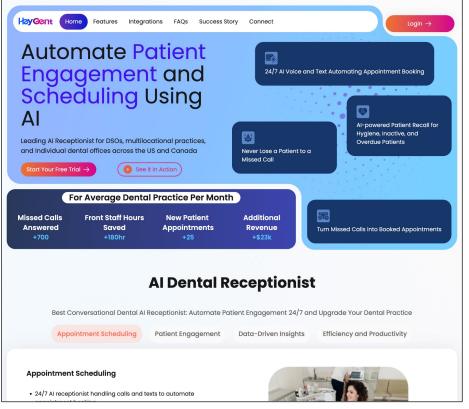
Touch-free perio charting with improved time efficiency, ergonomics and infection control. No assistant is required with Denti.Al Voice Perio.

See how it works









heygent.ai







Al In Learning

Al as Your Learning Partner

Continuous professional development, supercharged

- Al summarises journals, guidelines, and research into digestible briefs
- Custom CPD planning based on personal skill gaps or interests
- On-demand clinical refresher materials and revision quizzes
- Al-driven case simulations for treatment planning or patient communication
- Chat-based "expert assistants" for real-time knowledge checks
- Saves time while supporting reflective and evidence-based practice





Al In Marketing

Ethical, Efficient, Effective Marketing

Building visibility and trust the right way

- Automate social posts, newsletters, and blogs while retaining oversight
- Analyse engagement trends to identify what patients value most
- Use Al SEO tools to write accurate, compliant web copy
- Track patient sentiment and online reputation automatically
- Combine automation with authenticity let Al assist, not pretend
- Aligns with GDC standards: honesty, transparency, and respect



Integrating Al Into Your Marketing Toolkit

- Using AI is not cheating
- Using it properly can increase your productivity
- It can help to make you more efficient
- Supports continual learning and development
- Can provide a different perspective
- Needs best practices and guidelines for teams
- Must be used with appropriate checks and balances



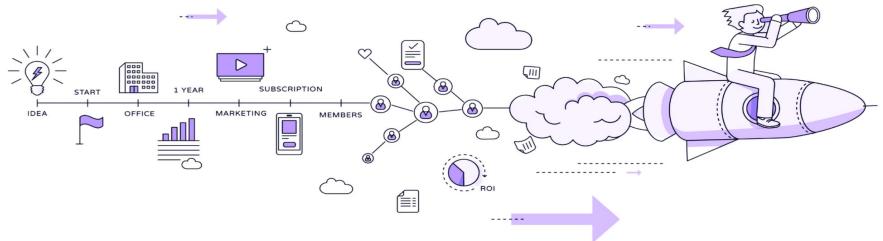




The Future Of Marketing

• The question isn't whether AI will become integral to our strategies but rather how quickly we can adapt to harness its full potential.

• It's not just about keeping up, it's about leading the way in innovation, engagement and creativity.



Verify & Sense Check Your Final Product

Credibility is your currency, make sure you check:

- Cross reference data
- Statistics
- Claims
- Legal references
- Examples or case studies developed by the Al
- Quotes or sources for information
- Whether the information is widely understood or accepted or whether it's a little known concept
- That the information aligns with your product, service or brand



Don't Forget About Data Protection

- Remember, depending on what country you are in, there will be data protection rules you have to adhere to
- Don't upload sensitive customer information that can be identified unless you have their express permission to do so
- Treat Al like it is a 3rd party contractor or a partner business you are working with and uphold the same standards of data protection you would with them

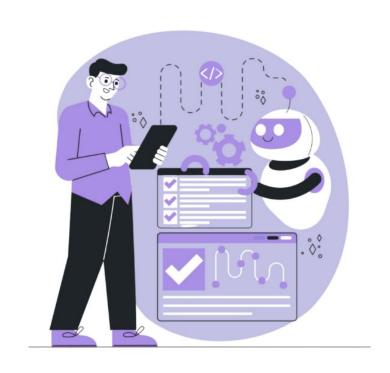


What Next?

Getting Started with Al in Practice

From overwhelm to organised action

- Start small one workflow, one use case, one success story
- Focus on time-saving or cost-reducing tasks first
- Identify "AI champions" within your team to test and teach others
- Create a simple audit trail: what's used, where, and why
- Integrate with existing systems instead of adding more tools
- Measure improvement using KPIs: time saved, errors reduced, satisfaction increased

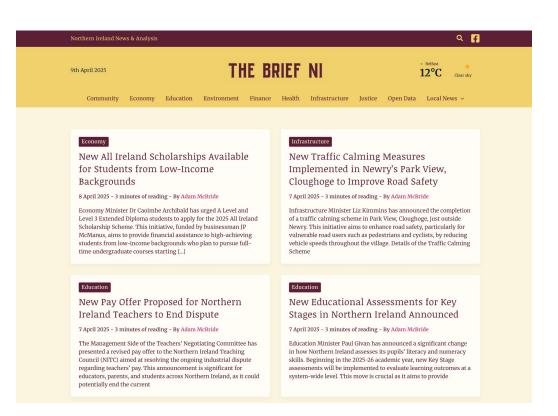


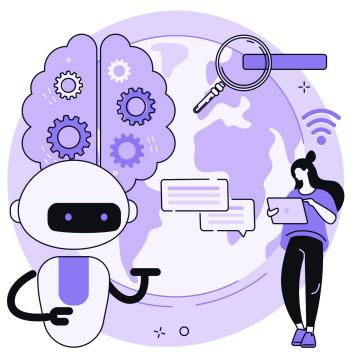




AUTOMATION & AI

Are you ready to talk about automation?







Connecting Systems and Automating Intelligence

How Al integrates into real-world workflows

- APIs connect AI tools with practice management software
- Voice and vision models can analyse radiographs or dictate notes
- Multi-agent AI systems handle different functions simultaneously
- Automation platforms (e.g. Make, Zapier) bridge data between systems
- Secure cloud integrations ensure GDPR compliance and traceability
- The next frontier: All ecosystems that talk to each other







The Evolving Role of the Dental Professional

From clinician to data-informed decision-maker

- Al literacy will become a core professional skill
- Clinical and business success will depend on data interpretation
- Dentists will shift from "information gatherers" to "insight translators"
- Collaborative AI systems will support diagnosis and patient planning
- Continuous learning will be non-negotiable Al evolves daily
- Human judgement remains the final authority

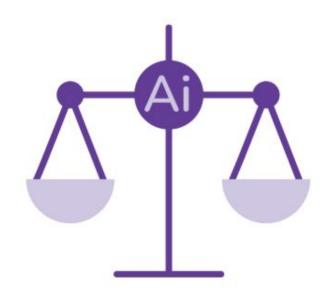




Regulation, Trust, and the Road Ahead

Preparing for an Al-integrated profession

- Regulatory frameworks for AI in healthcare are rapidly emerging
- Expect clearer GDC guidance on AI transparency and accountability
- Data ethics and patient consent are central to compliance
- Continuous validation of AI tools will be required for clinical use
- Practices should begin recording AI usage in treatment workflows
- Building trust means showing patients how Al supports, not replaces, care





Building an Al-Ready Practice

Strategy before software

- Define your purpose: why do you want to use AI?
- Map existing workflows to find automation opportunities
- Assess data hygiene clean, consistent data = better Al results
- Train your team in prompt writing and critical evaluation
- Establish governance: who approves, monitors, and maintains Al use?
- Keep documentation for compliance and accountability





Al Adoption Workflow Checklist

QR code for slides comes up again at the end!

Vision and Scope

- Define the purpose in one sentence, for example: "Use AI to improve diagnostic consistency and reduce admin time."
- Set three measurable outcomes for the next 90 days, for example: reduce FTA rate by 10 percent, cut perio charting time by 50 percent, standardise caries detection.
- Choose focus areas for the first wave: Imaging and diagnostics, clinical documentation, patient communications, operations.

Phase 1: Readiness Scan

- List current systems and versions: PMS, imaging software, CBCT, intraoral scanners, phones, website, email, e-forms.
- Map key workflows that cause delay: new patient intake, X-ray review, perio charting, recalls, finance reporting.
- Identify data sources and owners: who is responsible for each dataset, where it lives, and who can access it.



Phase 2: Governance and Accountability

- Appoint an Al Lead and a Caldicott-style guardian for data protection.
- Create an Al register: tool name, purpose, data used, lawful basis, risks, mitigations, owner.
- Decide approval gates: who signs off pilots, who signs off go-live, who reviews incidents.

Phase 3: Compliance and Risk

- Confirm UK GDPR and Data Protection Act 2018 compliance for each tool and complete or update a DPIA where personal data is processed.
- Check MHRA status if the tool claims diagnostic support and verify CE or UKCA or FDA clearance as relevant to the claim.
- Align with GDC Standards for the Dental Team, especially consent, record keeping, candour, and supervision.
- If handling NHS data, confirm DSP Toolkit obligations and supplier assurances.
- Draft patient notice on the use of Al and how decisions are made by clinicians.

Phase 4: Data Hygiene

- Standardise patient identifiers across systems.
- Clean up inactive or duplicate patient records.
- Set retention rules for radiographs, scans, and transcriptions in line with UK guidance.
- Ensure secure storage and least-privilege access for all datasets used by AI.

Phase 5: Prioritise Use Cases

- Create a simple 2×2 grid: Impact versus Effort.
- Quick wins: voice perio charting, AI note drafting, recall reminders.
- High impact: radiograph AI for caries and bone level measurements, CBCT segmentation for implant planning.
- Schedule one quick win and one high-impact pilot in parallel.



Phase 6: Vendor Due Diligence

- Verify regulatory status for clinical claims, including CE or UKCA class and intended use.
- Request a UK DPA, processing locations, encryption standards, and sub-processors.
- Check PMS and imaging integrations used widely in the UK, for example Software of Excellence EXACT, Dentally, R4, SFD, and common imaging suites.
- Ask for calibration guidance, accuracy metrics, known failure modes, and audit logs.
- Confirm exit plan and data portability.

Phase 7: Technical Integration

- Decide identity and access approach such as SSO if available and role-based permissions.
- Set up secure data flows and API connections between PMS, imaging, and AI services.
- Configure logging, versioning, and rollback for Al-generated outputs.
- Run a connectivity and latency test chairside.



Phase 8: Pilot Plan

- Define pilot cohort including number of clinicians, room set-ups, and patient types.
- Set baseline metrics such as diagnosis agreement rates, charting time, DNA rate, clinical note duration, case acceptance rate.
- Define success thresholds and stop criteria.
- Obtain staff consent for participation and share the escalation route for issues.

Phase 9: Training and SOPs

- Deliver role-based training for dentists, hygienists, nurses, front desk, and managers.
- Publish one-page SOPs for each tool covering when to use, how to verify, how to override, and how to document.
- Provide safe prompting guidelines for any generative tool used for notes or patient communications.
- Rehearse scenarios such as AI disagreement with clinician, AI unavailable, patient challenges to an AI-supported finding.

Phase 10: Clinical Imaging Al Workflow

- Calibrate monitors and ensure image quality standards.
- Configure radiograph AI overlays and thresholds to recommended defaults.
- Establish a two-step review where the clinician reads first, then toggles AI, and documents agreement or disagreement.
- Record disagreements for learning and periodic audit.
- Use AI visuals to aid patient explanation, not as sole evidence for consent.

Phase 11: Documentation and Scribing Workflow

- Choose voice perio and note-scribe templates aligned to your record standards.
- Set rules for mandatory human verification before saving to the clinical record.
- Add templated phrases for clarity, for example "Generated with AI, reviewed by Dr X."
- Audit ten notes per clinician in the first month to check completeness and accuracy.



Phase 12: Patient Communications and Transparency

- Publish a brief "How we use AI" statement on your website and in the waiting room.
- Update consent forms where AI outputs are used to support diagnosis or planning.
- Provide an opt-out route for non-essential Aluses such as marketing automation.
- Train staff on how to explain Al use in simple language.

Phase 13: Accessibility and Neuro-inclusive Design

- Offer plain-language summaries of clinical information generated with AI.
- Provide text-to-speech and visual aids for treatment explanations.
- Allow preferred communication modes in the PMS such as SMS only, quiet hours, longer appointment notes.



Phase 14: Cybersecurity and Safety

- Enforce MFA for all Al and cloud tools.
- Disable copying of patient data into unsupported consumer tools.
- Set incident response covering who to contact, how to contain, and who to notify.
- Schedule quarterly access reviews and vendor security attestations.

Phase 15: Measurement and ROI

Track these from day one.

- Clinical: change in inter-rater agreement on caries and bone levels, earlier detection rates, referral quality.
- Operational: minutes saved per perio chart, minutes saved per clinical note, reduction in admin backlog.
- **Patient:** case acceptance change, review scores, complaints related to communication.
- **Financial:** chairtime reclaimed, additional accepted treatment, reduced remakes or repeat X-rays.

Phase 16: Scale and Continuous Improvement

- Run a lessons-learned after six to eight weeks and update SOPs and training.
- Extend pilots to a second site or second workflow.
- Introduce quarterly Al governance reviews and an annual DPIA refresh.
- Maintain your AI register and publish a short annual summary to the team.





Quick-Start by Area

Imaging and Diagnostics

- Confirm regulatory status, enable overlays, set review protocol.
- Add an "Al support used" tick box in the chart with free text for clinician judgement.
- Conduct monthly calibration and accuracy spot-checks.

Voice Perio and Al Notes

- Prepare headset, microphone, and room set-up.
- Build a standard phrases library and auto-text rules.
- Perform random audits of transcripts and final notes.

Patient Communications

- Create templates for recalls, pre-op, post-op, and anxiety-reduction messages.
- Implement an approval workflow before bulk sends.
- Review open rates, response times, and rebook rates.

Operations and Scheduling

- Use AI to predict high-risk DNA hours and set overbook buffers.
- Flag unscheduled treatment automatically and follow up with templated messages.
- Hold a weekly review of capacity and demand with an Al-generated summary.



Al risk assessment

Don't forget to protect your own data too!







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■ NEWSLETTER

Supercharge With Al Today!

Unlock AI's full potential and supercharge your business with insider tips, top tools, and game-changing strategies.



By Tina Calder
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